



**RWD Technologies Inc.
DOD ESI Ordering Guide**

Contract Number: N00104-06-A-ZF37

DUNS: 187899125

CAGE: 0RYZ6

TIN: 26-1342306

Business Size: Large Business

Award Date: 22 May 2006

Expiration Date: Effective for term of the GSA FSS Schedule

Discount Range: 5%- 51%

RWD POCs	Government POCs
<p>RWD Sales Contact David Miller Phone: 410 869 7060 Fax: 410 869 3002 Email: dmiller@rwd.com</p>	<p>Contracting Office: Matthew O'Brien NAVICP Phone: 717 605 2209 Fax: 717 605 3095 Email: Matthew.E.Obrien@navy.mil Alternate POC: Rod Klinger Phone: 717 605 3824 Email: Rodney.Klinger@navy.mil</p>
<p>RWD Technical Contact Paul Rowley Phone: 410 719 1836 Fax: 410 558 6815 Email: prowley@rwd.com</p>	<p>Software Product Manager: Thao Vu DON IT Umbrella Program Management Office, SPAWAR Systems Center, San Diego Phone: 619 553 1065 Fax: 619 524 9678 Email: Thao.Vu@navy.mil Alternate POC: Hank Ingorvate Phone: 619 524 9616 Email: Henry.Ingorvate@navy.mil</p>

For viewing the BPA contracts, they are posted at www.esi.mil

Customers may order by contacting RWD directly or by ordering directly from the DON Umbrella BPA contracts at <http://www.itec-direct.navy.mil>

DFARS DIRECTIVES

DFARS Section 208.74 directs DoD software buyers and requiring officials to check the DoD ESI website for DoD inventory or an ESA before using another method of acquisition. These steps for the buyer are summarized from the DFARS:

- a) Check the Enterprise Agreement Summary Table to determine if software rights or maintenance have already been purchased and are available from DoD inventory. If they are available, purchase the designated software from DoD inventory and reimburse the SPM.



- b) b) If the required software rights or maintenance are not available from inventory or from an ESA, you may use an alternate method of acquisition, subject to laws and policy.
- c) c) If the required software rights or maintenance are not available from inventory but are available from an ESA, you must follow the procedure in the DFARS Section 208.74.
- d) d) If you must obtain the software or software maintenance outside the DoD ESA, you may seek a waiver from a management official designated by your DoD Component.